

What Does the Workshop Cover?

Managing people is one of the toughest yet most rewarding roles. This workshop equips participants with the skills and habits that make for a truly successful leader.

- Understanding the manager's role in the organization
- Master communication strategies like "inquiry vs. advocacy"
- Differentiate effective delegation from task dumping
- Set clear, actionable expectations and prepare for performance reviews
- Handle challenging employees with proven techniques
- Inspire motivation using impactful rewards and recognition
- Gain hands-on practice and real-time feedback to apply skills immediately

Workshop Benefits

Participants will leave **Management Essentials** more competent and confident in their leadership roles.

By the end of the program, participants will be able to:

- Differentiate leadership from management
- Master self-management
- Transition from individual contributor
- Monitor performance effectively

At Technically Speaking, we believe there is a direct link between effective management skills, engaging leadership practices, and an employee's level of satisfaction and productivity. Research has consistently reinforced that great management and leadership play a key role in producing extraordinary organizational results.

The **Management Essentials** workshop explores the immediate integration of management skills and teaches impactful leadership practices that will last for years.

Who Is This Workshop Right For?

Whether transitioning into management from an Individual Contributor (IC) role or moving up the ladder into executive positions, this workshop is designed to support all professionals wanting to become great leaders.

Workshop Specifications

- ✓ Up to 18 participants
- ✓ Virtual, hybrid or in-person sessions
- ✓ 2.5 days any format or 5 virtual consecutive half-days
- ✓ 1-on-1 or small team coaching packages available

- Deliver constructive feedback
- Handle difficult employees

Managers will be empowered with the critical skills needed to excel in their roles, leading to improved performance and a productive, motivated, and satisfied workforce. By equipping your team with an actionable leadership toolkit, you'll unlock their full potential in a meaningful way that will drive overall company success.

Why Choose Technically Speaking?

We employ a unique teaching methodology that is both instructive and hands-on. This methodology enables learners to master any topic fully.

We're interactive: Our 100% interactive approach ensures you stay engaged and are excited to participate fully. Studies consistently show that people learn and retain more by “doing” rather than “being told.” Unlike traditional training that relies heavily on slide presentations, our sessions balance lively content delivery with entertaining elements. Participants are encouraged to think critically, ask questions, and participate in meaningful discussions, making learning enjoyable.

We get real: Our focus on active participation means participants engage in discussions, activities, and real-time application of concepts. This approach leads to a deeper understanding and long-term retention of the material.

We recognize that everyone learns differently: A multi-faceted approach accommodates different learning styles, ensuring a well-rounded learning experience. This is especially critical in virtual environments, where maintaining audience attention can be more challenging.

We value learners: Our programs recognize that teams consist of skilled professionals with valuable insights, experiences, and viewpoints. Creating opportunities for participants to share their perspectives fosters a collaborative learning environment where everyone benefits from each other's knowledge. This peer-to-peer learning enhances the overall impact of the training.

Your team will be prepared to handle any communication opportunity confidently by working on real-life scenarios and receiving constructive feedback. Participants leave our sessions with practical skills they can immediately apply in their professional settings, leading to improved performance and outcomes.

We look forward to partnering with you!
Kim & Jim Kennedy - Technically Speaking